

Dear Connections,

Yamazen Machinery and Tools India Pvt Ltd is hiring for Sales with up to 5 years of experience.

Note: Candidate should have experience in selling Machine and tools products

Qualification: B.Tech

Location: Gurgaon, Ahmedabad, Pune, Bangalore, Chennai

Roles & Responsibilities

- Prospecting leads and contacting them to pitch the product/ service
- Setting up meetings with the prospective clients
- Presenting product/ service demonstrations to the client
- Establishing new business links
- Sales reporting and reviewing performance
- Negotiating contracts to arrive at the best deal for the client and organization both
- Working towards achieving the sales target
- Conduct market research to evaluate gaps, opportunities, and alien needs
- Creating and executing strategic plans as determined by market trends and historical data.
- Develop good relationships with customers and establish Yamazen as a sustaining resource.

Others

- Good selling, presentation and negotiating skills
- knowledge of manufacturing processes
- Self-motivated professional with a result-oriented approach
- Experience in planning and implementing sales strategies
- Strong written and verbal communication
- Exceptional Customer relationship

Interested candidates can mail their resume at admin1@yamazen.co.in